

Mississippi Valley Workforce Development Board

Youth Committee Meeting Agenda

Monday, July 12, 2021 at 5:00 p.m.

Join Zoom Meeting

https://us02web.zoom.us/j/81590561729?pwd=aEFTRXhFajdEN0hJOUc4Y1VsbUFqdz09

Meeting ID: 815 9056 1729 Passcode: 984372

One tap mobile: 1-312-626-6799

Called to Order Jacob Nye

Roll Call Miranda Swafford

*Excused Absences Jacob Nye

*Approval of Agenda Jacob Nye

*Approval of Previous Meeting Minutes Jacob Nye

Equus May/June Youth Report Kendra Schaapveld

Social Media Data Report Kendra Schaapveld

Laptop Checkout Kendra Schaapveld

Outreach Strategies Miranda Swafford

Other Business

Public Comment

Adjourn Jacob Nye

Accommodations

Accommodations are available upon request for individuals with disabilities. If you need an accommodation, please contact: Miranda Swafford director@mississippivalleyworkforce.org or at 319-759-8980.

^{*}Items Requiring a Vote ** Items Requiring a Roll Call vote



Mississippi Valley Workforce Development Board

Youth Committee Meeting

Monday, May 10th, at 5:00 p.m., via Zoom

Members Present: Jacob Nye, Heather Halbrook, Roger Pavey, Tasha Beghtol, Carrie Nudd, Rebecca Ruberg,

and Patrick Stock

Members Absent: Ron Schaefer

Staff Present: Miranda Swafford, Executive Director

CEO Present: Chad White (arrived late)

Equus Staff: Kendra Schaapveld, Shannon Weaver and Robert Ryan

CALLED TO ORDER

Nye called the meeting to order at 5:00 p.m.

QUORUM

There was a quorum to conduct business.

EXCUSED ABSENCES

Pavey made a motion to approve Schaefer's absence, seconded by Ruberg, motion carried.

APPROVAL OF AGENDA

Pavey made a motion to accept the agenda, seconded by Stock, motion carried.

APPROVAL OF MINUTES

Pavey made a motion to approve the meeting minutes, seconded by Nudd, motion carried.

EQUUS MARCH YOUTH REPORT

Schaapveld reported that there were 308 contacts with potential participants in the month of April, there was \$600 paid in incentives, and \$5,728 for WBL. There was 1 ISY and 6 OSY enrollments during the month of April, and the average case load is 24.25. Three work experiences started during April. Some challenges identified are around TABE testing, AEL classes, and coordinating WBL opportunities.

SERVING GEN Z OVERVIEW

Schaapveld gave a condensed version of the presentation that she gave at the Association of Iowa Workforce Partners (AIWP) conference.

SOCIAL MEDIA DATA REPORT

Schaapveld reviewed the report for the first two-week period.

OTHER BUSINESS

There was no other business.

PUBLIC COMMENT
There were no public comments.

ADJOURN

Nye adjourned the meeting at 5:50 p.m.



Digital Report - June 2021

	Website Clicks	Add. Clicks	Gmail S/FW	Impressions	Views (30s)	View Rate (%)	Compl. Rate (%)	Avg. Watch Time/Impr.	Gross Spend	Net Cost	CPC	CTR (%)	СРМ	Reach	Frequ.
DynAdmic (30s) - 5-21	9			28,390	21110		74	24.5	\$500.00	\$425.00	\$55.56	0.03	\$17.61	35.817	1.6
DynAdmic (30s) - 6-21	5			28,348	21590		76	25.1	\$500.00	\$425.00	\$100.00	0.02	\$17.64	33,017	1.0
Google Display - 5-21	669			177,839					\$607.47	\$516.35	\$0.91	0.38	\$3.42	20,481	8.1
Google Display - 6-21	945			221,712					\$1,020.52	\$867.44	\$1.08	0.43	\$4.60	22,580	9.8
Gmail (Audience 1) - 4-21	11	201	1	750					\$50.87	\$43.24	\$0.24	28.4	\$67.83	457	1.4
Gmail (Audience 1) - 5-21	22	565	10	2,623					\$83.40	\$70.89	\$0.14	22.8	\$31.80	1,363	1.9
Gmail (Audience 1) - 6-21	71	2,220	11	7,244					\$214.61	\$182.42	\$0.09	22.8	\$29.63	3,776	1.8
Gmail (Audience 2) - 5-21	74	992	10	5,476					\$346.52	\$294.54	\$0.33	19.7	\$63.28	2,613	2
YouTube (Audience 1) - 4-21	5			2,357	331	14	1.33	27.6	\$73.12	\$62.15	\$14.62	0.21	\$31.02	2,053	1.1
YouTube (Audience 1) - 5-21	68			9,945	1,123	11.3	0.73	19.2	\$460.58	\$391.49	\$6.77	0.68	\$46.31	4,786	2.1
YouTube (Audience 1) - 6-21	71			17,299	1,816	10.5	1.3	23	\$677.53	\$575.90	\$9.54	0.41	\$39.17	12,201	1.4
YouTube (Audience 2) - 5-21	174			26,277	3,209	12.2	0.79	20.7	\$1,200.54	\$1,020.46	\$6.90	0.66	\$45.69	7,076	3.3
YouTube (Audience 2) - 6-21	167			37,399	4,708	12.6	0.93	22.8	\$1,198.34	\$1,018.59	\$7.18	0.45	\$32.04	16,976	2.2
Snapchat - 4-21	48			8,394					\$58.05	\$49.34	\$1.21	0.57	\$6.92	1,532	5.5
Snapchat - 5-21	348			56,873					\$335.95	\$285.56	\$0.97	0.57	\$5.91	5,576	10.2
Snapchat - 6-21	155			21,035					\$116.60	\$99.11	\$0.75	0.74	\$5.54	2,717	7.7
Spotify - 4-21	8			1,655			70		\$58.41	\$49.65	\$7.30	0.48	\$35.29	1,568	1.1
Spotify - 5-21	48			6,529			70		\$245.32	\$208.52	\$5.11	0.74	\$37.57	4,715	1.4
Spotify - 6-21	40			7,462			71		\$296.74	\$252.23	\$7.42	0.54	\$39.77	4,427	1.7
Pandora (Audience 1) - 4-21	5			3,698			99		\$78.32	\$66.57	\$15.66	0.11	\$21.18	2,014	2.5
Pandora (Audience 1) - 5-21	31			18,940			99		\$456.20	\$387.77	\$14.72	0.17	\$24.09	10,092	3.2
Pandora (Audience 1) - 6-21	25			15,100			98		\$411.46	\$349.74	\$16.46	0.17	\$27.25	8,974	1.7
Pandora (Audience 2) - 6-21	31			24,205			98		\$605.61	\$514.77	\$19.54	0.13	\$25.02	8,699	2.8
Creative Charges									\$405.00						
Totals:	3,030	3,978	32	729,550	53,887				\$10,001.15	\$8,156.73					
Averages:											\$1.43		\$13.71		

Impressions: the number of times an ad was served

Additional Clicks: primarily apply to social media campaigns and include likes, comments, shares, etc.

Gmail S/F: number of times a Gmail was either saved or forwarded

View: A view is counted when a person watches 30 seconds of your video or interacts with your video.

CTR = number of clicks on an ad in relation to impressions served

CPC = the average cost per click

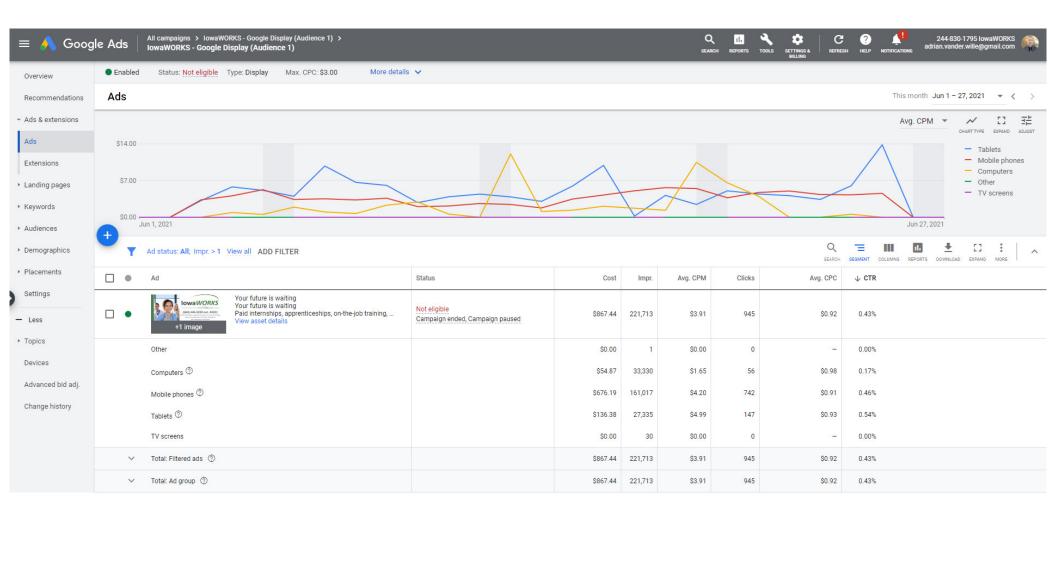
CPV = the average cost per view

CPM = the average cost for 1,000 impressions

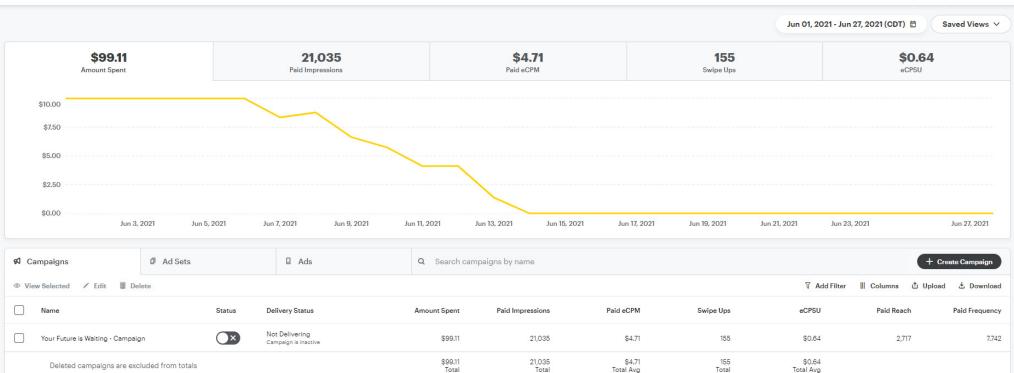
View rate: measures the percentage of people who watched your video after they first saw the video or thumbnail. It equals the number of views your ad receives divided by the number of impressions, including thumbnail impressions for video discovery ads.

Average Watch Time per Impression: measures the average number of seconds someone watched your video ad per impression of the ad.

	Re	Result		(Goal
	Reach	Frequency		Reach	Frequency
DynAdmic	35,817	1.6		N/A	N/A
Google Display	36,629	11		Combined with	Gmail, see below
Gmail - Audience 1	5,330	1.9		35,000	10
Gmail - Audience 2	2,717	2		Combined with	Google, see above
YouTube - Audience 1	18,209	1.6		10,000	6
YouTube - Audience 2	21,139	3		20,000	6
Snapchat	6,712	13.2		14,000	8
Spotify	8,428	1.9		1,500	6
Pandora - Audience 1	12,809	3		8,000	6
Pandora - Audience 2	8,699	2.8		N/A	N/A



Deleted campaigns are excluded from totals





IowaWORKS - Pandora (Audience 2.June 2021)

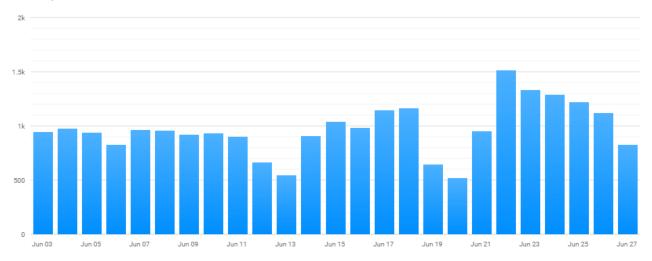
Impressions 24,205

Listeners Reached **8,699**

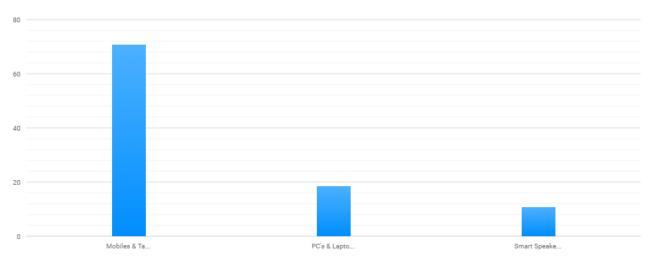
Total Clicks **31**

Total Spend USD514.77

Daily Trend for Impressions



Device Breakdown



audiogo

Campaign Name

IowaWORKS - Pandora (Audience 2.June 2021)

Impressions 24,205

Listeners Reached

Total Clicks

Total Spend

8,699

31 USD514.77

Age Breakdown



Gender Breakdown



audiogo

Campaign Name

IowaWORKS - Pandora (Audience 2.June 2021)

Impressions

Listeners Reached

Total Clicks

Total Spend

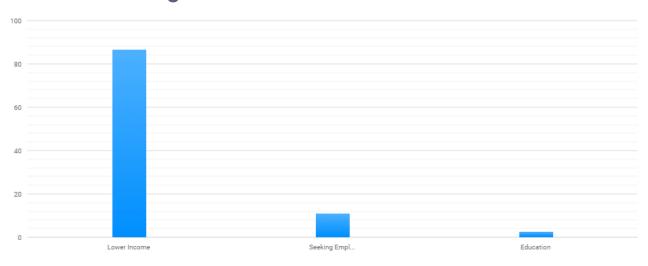
24,205

8,699

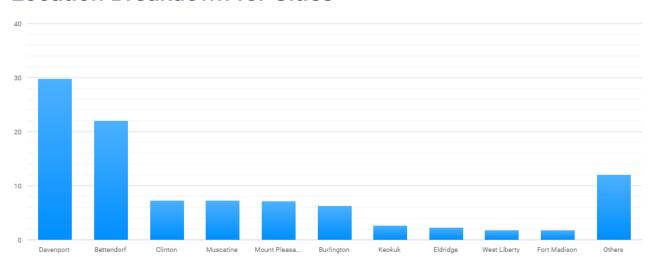
31

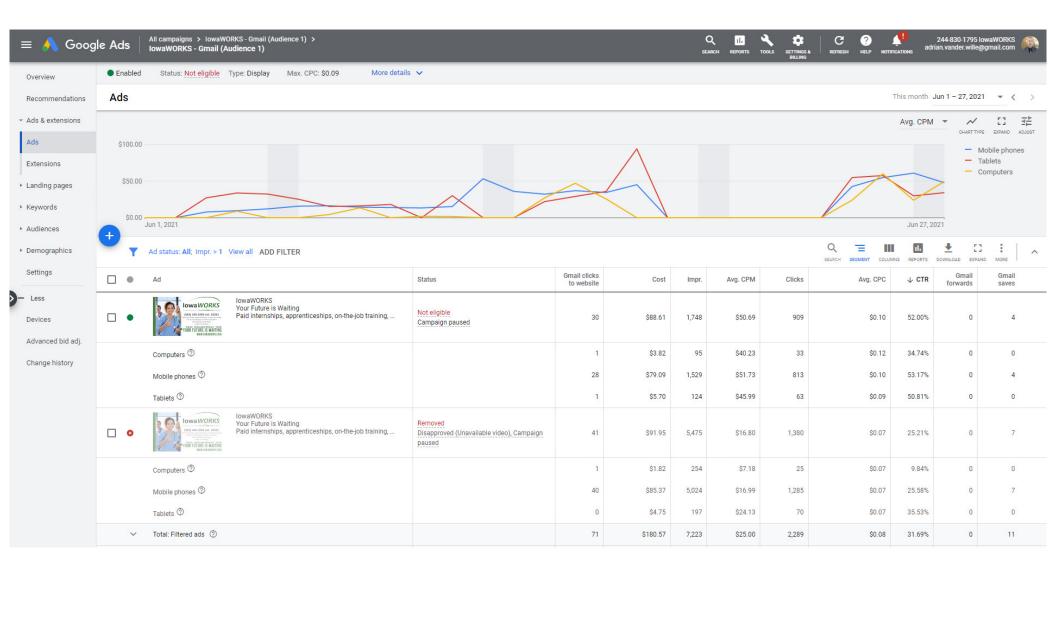
USD514.77

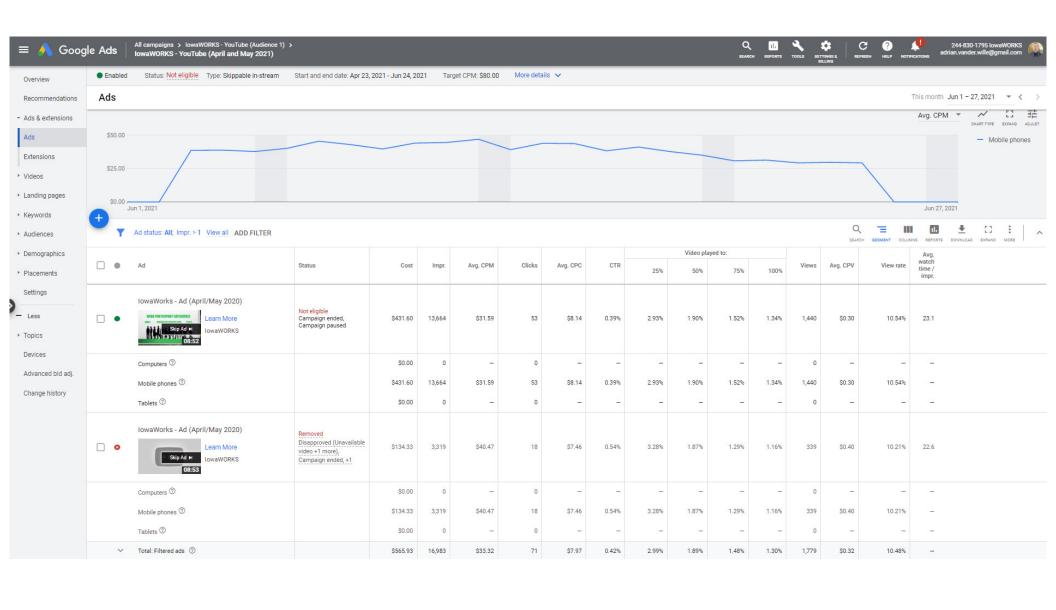
Behavioural Segments Breakdown



Location Breakdown for Cities









IowaWORKS - Pandora (Audience 1.April, May, June 2021)

Impressions 37,738

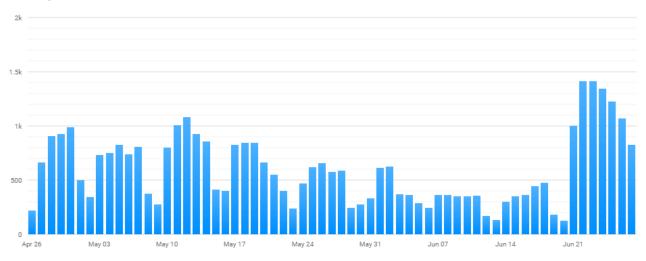
Listeners Reached 12,809

Total Clicks

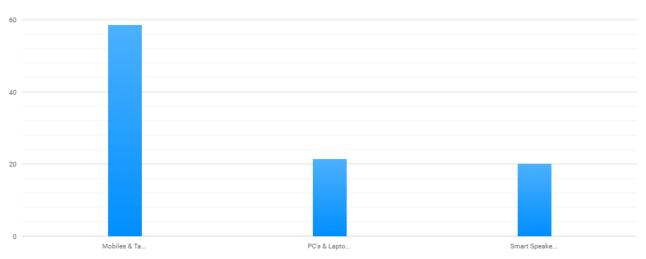
61

Total Spend USD804.04

Daily Trend for Impressions



Device Breakdown





IowaWORKS - Pandora (Audience 1.April, May, June 2021)

Impressions 37,738

Listeners Reached 12,809

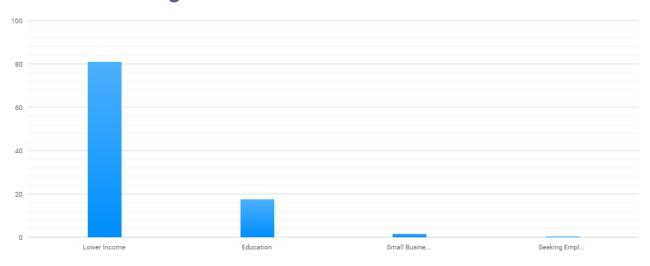
Total Clicks

61

Total Spend

USD804.04

Behavioural Segments Breakdown



Gender Breakdown





IowaWORKS - Pandora (Audience 1.April, May, June 2021)

Impressions 37,738

Listeners Reached 12,809

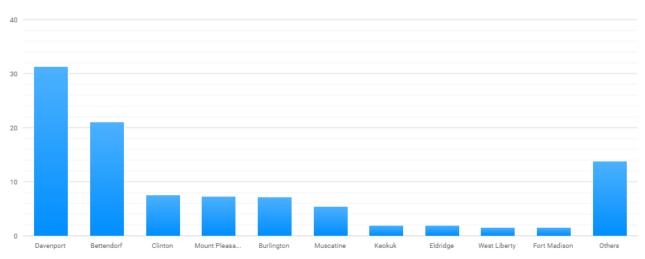
Total Clicks **61**

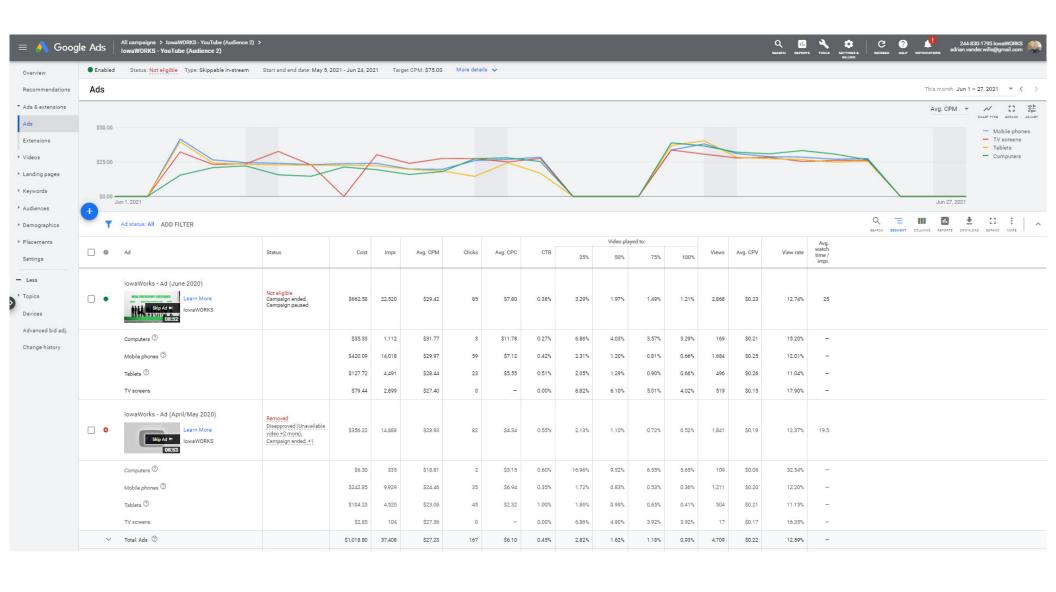
Total Spend USD804.04

Age Breakdown



Location Breakdown for Cities







/ CAMPAIGN OVERVIEW





The goal of this campaign is to raise quality awareness to lowaWORKS and their current opportunities.



Counties in Iowa



FROM MAY 1, 2021 TO JUNE 28, 2021



TARGET AUDIENCE:

People looking for jobs between the ages of 18-64

TARGET CATEGORIES:

Education, Jobs



\$ 850.00



VTR



MOBILE TABLET COMPUTER

/ CAMPAIGN RESULTS

TOTAL DELIVERED

KPI

VOLUME	BUDGET
56,666	\$ 850.00

VTR*	ACR*	CTR*
75.26 %	82.70 %	0.02 %

RESULTS BY QUARTILE*









GREEN IT: PROJECT DYNADMIC FOREST

DYNADMIC FOREST







EVERY AD IMPRESSION COUNTS

INCLUSIVE FOR EVERY CAMPAIGN

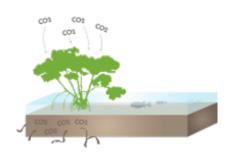
- **ALL FORMATS**
- **ALL BUDGETS**
- ALL BUYING MODELS

OUR PARTNER



EDENPROJECTS.ORG

YOUR CAMPAIGN HAS HELPED TO PLANT MANGROVES ON HAITI





56,738



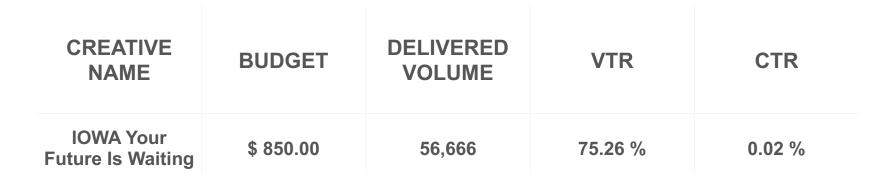
PLANTED TREES THANKS TO YOU



DYNADMIC FOREST: EDENPROJECTS.ORG/USER/DYNADMICFOREST



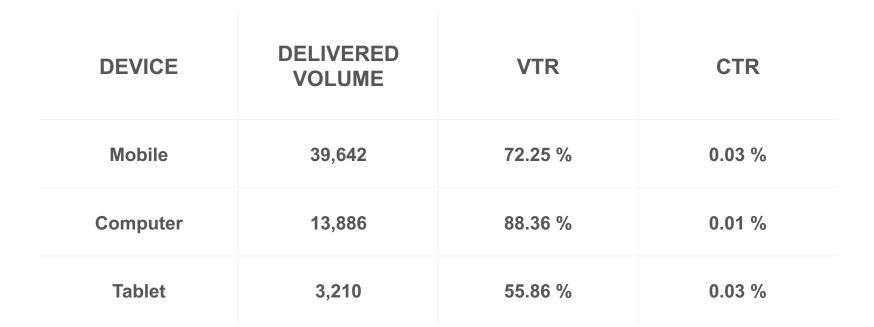
/ CREATIVE



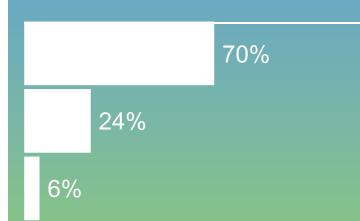


100%









/ MONTHLY

MONTH	VOLUME	VTR	CTR	ACR
MAY	28,390	74.36 %	0.03 %	81.82 %
JUNE	28,348	76.16 %	0.02 %	83.58 %

/ DAY OF WEEK

DAY	VOLUME	VTR	CTR	ACR
Monday	8,125	75.51 %	0.05 %	82.87 %
Tuesday	7,480	74.93 %	0.00 %	82.47 %
Wednesday	8,535	74.11 %	0.00 %	82.19 %
Thursday	8,492	76.46 %	0.01 %	83.49 %
Friday	8,367	75.31 %	0.04 %	82.65 %
Saturday	8,105	76.73 %	0.05 %	83.39 %
Sunday	7,634	73.67 %	0.03 %	81.75 %

/ CATEGORY

CATEGORIES	VTR	CTR	ACR
Jobs	71.13 %	0.02 %	79.73 %
Education	67.43 %	0.03 %	77.14 %

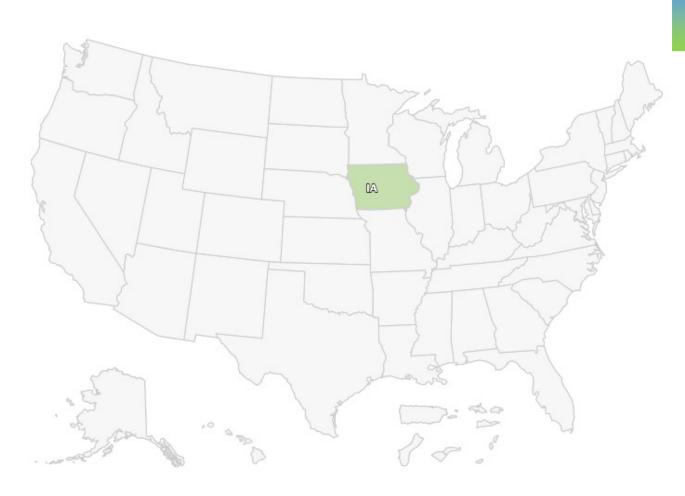
/ DATA SEGMENTS

ТОР	VTR	CTR	ACR
Ages > 25-34	87.02 %	0.03 %	91.26 %
Ages > 35-44	86.95 %	0.03 %	91.28 %
Ages > 55-64	86.46 %	0.03 %	90.86 %
Ages > 45-54	86.55 %	0.03 %	91.05 %
High School Graduate	87.11 %	0.03 %	91.31 %
Associates Degree	86.38 %	0.02 %	90.62 %

/ DOMAIN

ТОР	VTR	CTR	ACR
usatoday.com	87.50 %	0.00 %	87.58 %
marketwatch.com	71.83 %	0.00 %	80.23 %
msn.com	73.98 %	0.00 %	82.62 %
forbes.com	73.73 %	0.03 %	82.77 %
cbsnews.com	81.76 %	0.00 %	86.32 %

/STATE / REGION



STATE / REGION	BUDGET	DELIVERED VOLUME	VTR	CTR
IA	\$ 850.00	56,666	75.26 %	0.02 %



ТОР	VTR	CTR
Davenport	75.58 %	0.00 %
Muscatine	68.26 %	0.00 %
Bettendorf	72.59 %	0.00 %
Burlington	77.28 %	0.00 %
Clinton	75.79 %	0.02 %
Keokuk	83.20 %	0.01 %
Eldridge	71.82 %	0.03 %
Mount Pleasant	77.37 %	0.00 %
Wilton	75.02 %	0.02 %
West Liberty	78.49 %	0.00 %

ZIP CODE

TOP 10	VTR	CTR
52807	77.30 %	0.00 %
52803	75.62 %	0.01 %
52732	75.79 %	0.02 %
52632	83.20 %	0.00 %
52802	74.68 %	0.00 %
52801	83.76 %	0.00 %
52641	77.37 %	0.01 %
52776	78.49 %	0.00 %
52655	76.47 %	0.00 %
52638	85.71 %	0.03 %

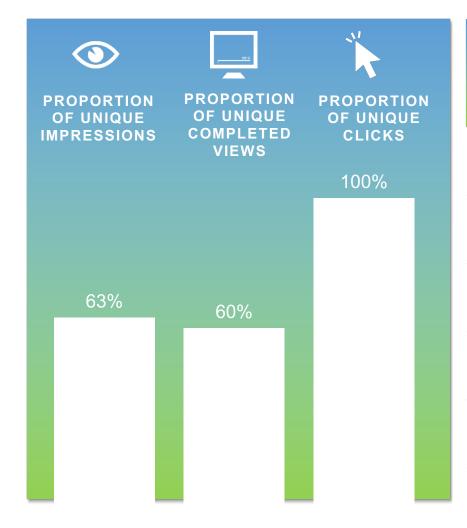


/ REACHED USERS



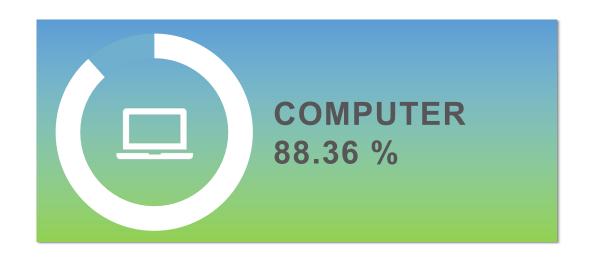


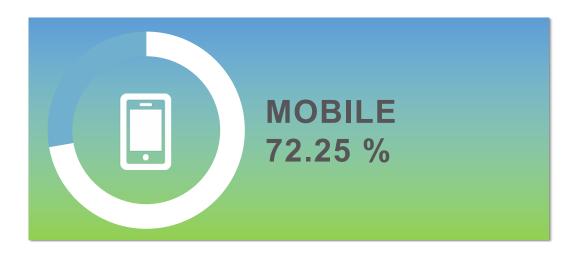
/ REACH

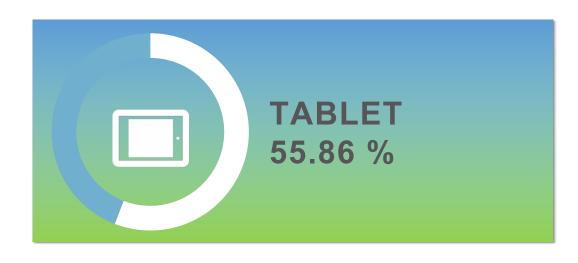


EVENT	DELIVERED VOLUME	UNIQUE USERS
IMPRESSIONS	56,666	35,817
25 %	51,488	31,790
50 %	48,133	29,314
75 %	45,364	27,370
100 %	42,702	25,531
CLICKS	14	14

/ COMPLETION RATE PER DEVICE

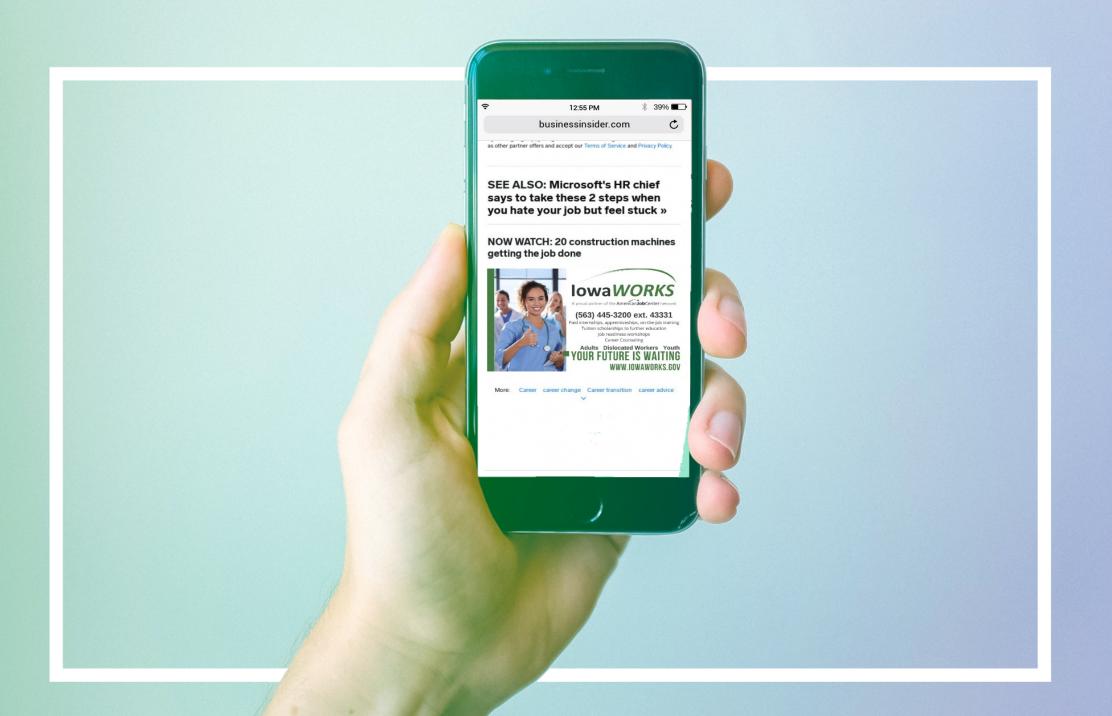


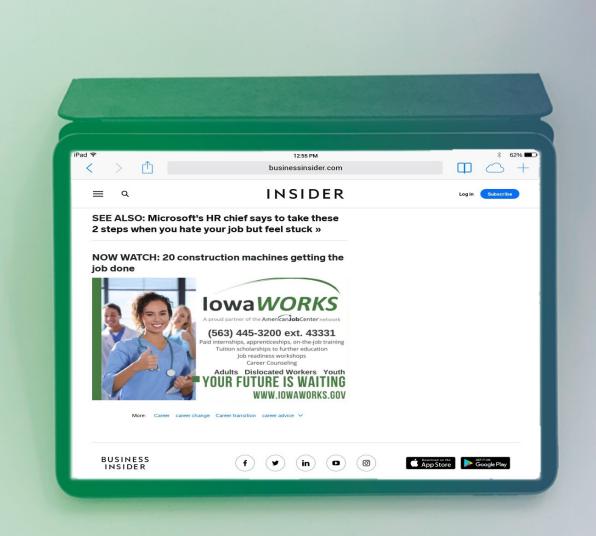












GLOSSARY VIDEO AD

ACR Average Completion Rate: The average point in which the user stopped viewing **CTR** Click Through Rate: Percentage of clicks through to the landing page from the ad Invalid Traffic: Percentage of impressions flagged as potential invalid or fraudulent IVT traffic (i.e. bot traffic) **KPI Key Performance Indicator (i.e. VTR)** A Quartile is 1/4th of the video ad. Media players indicate how many quartiles have Quartile been played firing at 25% 50% 75% and 100% completion **VTR** View Through Rate: Percentage of times the ad was played to the end

Liat BenYehuda



Sr. Partnership Manager Phone: +1 (315) – 395 – 7511 Email: liat@dynadmic.com

Google Partner





Laptop Checkout Policies and Procedures

Please take a moment to read over the following policies and make sure you understand the responsibilities in regards to acceptable Chromebook usage.

- 1. Laptops must be carried in a sturdy book bag or the laptop case provided.
- 2. All use of the Laptop must be for employment search and attainment purposes.
- 3. Inappropriate use will result in the Laptop checkout being suspended.
- 4. Participant will assume full responsibility for the device during the time the Participant checked out the laptop. Any intentional or unintentional damage will be the responsibility of the person who has signed out the Laptop. Common damage and costs for repairs includes: Key damage or loss = \$8.00 per key Screen damage = \$40.00 Keyboard damage = \$25.00 Total replacement of Laptop = \$800.00

Damage can be avoided by following these simple rules:

- 1. Do not loan or allow the laptop to be used by another person.
- 2. Do not leave the laptop unattended.
- 3. Do not eat or drink while using the laptop. The laptop should not be near any food or drink.
- 4. Do not place the laptop on or in areas where is could be stepped on or sat on, such as leaving it on the floor or in a chair.
- 5. Do not leave the laptop near the edges of a table or desk.
- 6. Do not have the laptop open as you are moving from place to place.
- 7. Do not carry the laptop by holding the screen.
- 8. Participant assume full responsibility for reporting device problems, breakage, damage, loss, or theft.
- 9. Participants are not allowed to deface the laptop in any way with writing, stickers, etc.
- 10. Participants are not allowed to download or install any programs, files, images, etc. onto the laptop.
- 11. Participants are not allowed to tamper with the settings on the laptop or remove files pre-loaded/downloaded on the device.
- 12. Participants are not allowed to override, bypass, or change the Internet filter settings.
- 13. Participants are not allowed to be on unauthorized websites.
- 14. Participants are not allowed to trade the laptop with other participants or loan the laptop to other participants or other people.
- 15. Identifying stickers, serial numbers, or tags should not be removed from the laptop at any time.

Failure to utilize laptop properly will result in a loss of use of laptop.

Issuing of laptops: Participant will be issued a laptop with a specific serial number. The Laptop will be issued to the Participant by a program representative of their local lowa WORKS office, for a specific period, and agreed upon by Participant and the local Career Navigator. If the participant must travel out of town while in charge of the laptop, the Participant will return and check in the laptop prior to travel. Participant will notify and coordinate turning in the laptop prior to travel. Participants should follow the policies and procedures of Iowa WORKS for picking up and returning devices daily or weekly, as predetermined. Failure to return the laptop at the end of the agreed upon time and day may result in a loss of privilege and use of the laptop.

Sign out and check out time periods for signing out/checking out to a participant:

Laptops may be checked out daily in the presence of an authorized representative at the Iowa WORKS office. Laptops will be returned on the agreed upon date/time.

For in center/classroom use the laptop checkout policies and procedures will be signed by the participant and kept on file.

I have read the laptop policies above and agree to comply with them as stated. I also understand that any violation of these procedures may constitute my loss of Chromebook privileges.

□ Day Use		
And/or		
□ I am checking out the laptop #□ For time period:		
Check out day and time:		
Planned return day and time:		
Returned day and time:		
	Participant Int.	
PARTICIPANT NAME (please print)	PARTICIPANT SIGNATURE	DATE
STAFF NAME/TITLE (please print)	STAFF SIGNATURE	DATE

Laptop Check Out Sheet

Date	Name	Computer #	Time Out	Time In